

Message Text

UNCLASSIFIED

PAGE 01 GUATEM 08325 141939Z
ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 W
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R 132331Z DEC 76
FM AMEMBASSY GUATEMALA
TO SECSTATE WASHDC 4134
INFO AMEMBASSY KINGSTON
AMEMBASSY PORT AU PRINCE
AMEMBASSY PORT OF SPAIN
AMEMBASSY SAN JOSE
AMEMBASSY SAN SALVADOR
AMEMBASSY SANTO DOMINGO
AMEMBASSY TEGUCIGALPA

UNCLAS GUATEMALA 8325

E.O. 11652 NA
TAGS: BEXP GT
SUB: PROPOSED SAN ANTONIO CHAMBER OF COMMERCE IOGA TRADE MISSION

REF: A. STATE 259396, B. STATE 298310

1. EMBASSY READY TO SUPPORT SUBJECT MISSION. IN VIEW REF A., WHICH PROPOSED OREGON TRADE MISSION FOR GUATEMALA MAR 18-19, BUT ABOUT WHICH WE HAVE RECEIVED NO FURTHER INFO, WE RECOMMEND SAN ANTONIO MISSION COME IN LATE APRIL. APRIL 15-16 ARE HOLIDAYS HERE. SAN ANTONIO GROUP SHOULD STAY AT LEAST TWO FULL WORKING DAYS IN GUATEMALA.

2. BEST PROSPECTS ARE FOOD PROCESSING AND PACKAGING EQUIPMENT, I.E. BAKERY AND BEVERAGE DISPENSING EQUIPMENT, LAUNDRY AND DRY CLEANING EQUIPMENT (ESP. FOR HOTELS, SEVERAL OF WHICH ARE GOING UP HERE), AND CONSTRUCTION EQUIPMENT IN GENERAL (GUATEMALA IS NOW IN POST EARTHQUAKE RECONSTRUCTION BOOM).

3. THERE IS NO COAL MINING OR KNOWN COAL DEPOSITS IN GUATEMALA. ALTHOUGH THERE IS SHORTAGE OF CEMENT HERE NOW, WE HAVE FOUND THAT GOVERNMENT CONTROLLED CEMENT PRICE OF \$1.85 PER 55 KILO SACK MAKES EXPORTS OF US MADE CEMENT OR CONCRETE PRODUCTS PROHIBITIVE. AT PRESENT
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SOME MEXICAN CEMENT IS BEING IMPORTED.

ANDREWS

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NNN

Message Attributes

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